



Ocean Rate Bulletin

Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during August 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 1999.

Market Share-August:

Each carrier's current market share is based on the number of containers shipped during August 1999. Source: PIERS, August 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for November 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: August 1999

Month\Year: 9\179

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	36%	23%	13 Days	\$137.00	\$2								\$2,641
Hyundai	32%	36%	11 Days	\$137.00	\$2								\$2,641
Mitsui OSK	21%	21%	10 Days ³	\$140.00	\$2								\$2,698
Sea-Land	11%	1%	16 Days										
Maersk	0%	10%	17 Days ³	\$2,660 ¹	\$40 ¹								\$2,700
APL	0%	7%	9 Days	\$128.00	\$2								\$2,470

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: August 1999

Month\Year: 50\630

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	28%	21%	16 Days ³	\$94.00	\$2							24.5 KT	\$2,352
Yang Ming	20%	16%	21 Days ³										
NYK Line	17%	8%	13 Days	\$139.00	\$2								\$2,679
Sea-Land	11%	11%	16 Days	\$2,600 ¹	\$40 ¹								\$2,640
APL	10%	2%	13 Days	\$139.00	\$2								\$2,679
Mitsui OSK	4%	8%	14 Days ³	\$139.00	\$2								\$2,679
K Line	4%	0%	16 Days ³										
Maersk	2%	12%	16 Days ³	\$2,640 ¹	\$40 ¹								\$2,680
Hyundai	2%	5%	14 Days	\$137.00	\$2								\$2,641
Hanjin	2%	1%	17 Days	\$137.00	\$2								\$2,641
OOCL	0%	12%	13 Days	\$139.00	\$2								\$2,679

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: August 1999

Month\Year: 11\96

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	73%	63%	27 Days	\$189.00	\$2								\$3,629
Evergreen	9%	17%	25 Days	\$2,600 ¹	\$40 ¹								\$2,640
APL	9%	7%	26 Days	\$172.00									\$3,268
Hyundai	9%	2%	27 Days	\$172.00									\$3,268
Maersk	0%	11%		\$3,265 ¹	\$40 ¹								\$3,305

¹ Rate is per container

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Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: August 1999

Month\Year: 36\466

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	64%	40%	14 Days ³	\$132.00	\$2							21 KT	\$2,814
Sea-Land	25%	16%	15 Days	\$2,600 ¹	\$40 ¹		5%						\$2,770
NYK Line	6%	3%	18 Days	\$132.00	\$2							21 KT	\$2,814
Mitsui OSK	3%	12%	15 Days ³	\$156.00	\$2								\$3,002
Maersk	3%	10%	15 Days ³	\$2,675 ¹	\$40 ¹		5%						\$2,849
OOCL	0%	15%	17 Days	\$156.00	\$2								\$3,002
Hyundai	0%	3%	17 Days	\$156.00	\$2								\$3,002

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: August 1999

Month\Year: 21\211

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	71%	43%	21 Days										
Hyundai	14%	12%	21 Days	\$169.00									\$3,211
OOCL	10%	2%	21 Days	\$169.00									\$3,211
APL	5%	9%	20 Days	\$2,550 ¹									\$2,550
Maersk	0%	13%	21 Days	\$3,210 ¹	\$40 ¹								\$3,250
Mitsui OSK	0%	9%	24 Days	\$169.00									\$3,211
Sea-Land	0%	6%	23 Days ³	\$2,400 ¹	\$40 ¹								\$2,440
Hanjin	0%	3%	18 Days	\$186.00	\$2								\$3,572

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: August 1999

Month\Year: 22\143

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	18%	4%		\$2,400 ¹	\$40 ¹								\$2,440
Hyundai	9%	20%	23 Days	\$157.00									\$2,983
APL	0%	3%	23 Days	\$157.00									\$2,983

¹ Rate is per container

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Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: August 1999

Month\Year: 28\248

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	28%	28%	20 Days ³	\$2,500 ¹	\$40 ¹								\$2,540
Sea-Land	25%	13%	27 Days ³	\$2,200 ¹	\$40 ¹		9%						\$2,438
Cho Yang	14%	10%	22 Days	\$175.00			8%						\$3,491
COSCO	14%	8%		\$3,050 ¹									\$3,050
Maersk	7%	4%	21 Days	\$2,375 ¹	\$40 ¹		9%						\$2,629
APL	7%	4%	20 Days	\$127.00			9%					22 KT	\$3,045
Hyundai	4%	5%	21 Days	\$134.00									\$2,546
Mitsui OSK	0%	15%	21 Days	\$134.00									\$2,546
OOCL	0%	6%	25 Days										
NYK Line	0%	5%	25 Days	\$134.00									\$2,546

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: August 1999

Month\Year: 353\2,922

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	24%	28%	14 Days ³	\$3,050 ¹									\$3,050
Mitsui OSK	24%	16%	12 Days	\$3,900 ¹									\$3,900
NYK Line	23%	14%	10 Days	\$130.00	\$2		40%	\$34					\$4,142
Maersk	12%	17%	10 Days ³	\$2,915 ¹	\$40 ¹		40%						\$4,121
Hanjin	3%	3%	13 Days										
APL	3%	2%	11 Days	\$172.00									\$3,268
Hapag-Lloyd	3%	1%	10 Days	\$150.00			40%	\$34					\$4,722
Hyundai	3%	1%	11 Days	\$165.00	\$2		40%	\$34					\$5,073
Yang Ming	2%	2%	10 Days										
Evergreen	1%	7%	10 Days ³	\$130.00	\$2		40%						\$3,496
OOCL	1%	1%	10 Days	\$3,900 ¹									\$3,900
Sea-Land	1%	0%	10 Days ³	\$2,600 ¹	\$40 ¹		40%						\$3,680
K Line	0%	5%	10 Days	\$3,500 ¹									\$3,500

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.